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Basford Systems

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1. Premier IT Training Resources

Basford Systems publish IT training materials specifically for the ICA and BSB Training Packages. These manuals contain both notes and tasks that:

- Are written to the actual competencies
- Cover all performance criteria
- Map tasks to elements in the performance criteria
- Contain employability skills
- Underpin your AOTF compliance

2. New Titles

Coming later this year will be updated versions of several titles to match the latest offerings from Microsoft.

- Operate a Personal Computer - Windows 7
- Certificate I in IT and Certificate II in Business - Office 2010

Let Basford help you deliver using the most cost effective approach

3. On-demand Printing

New flexibility from Basford now means you can print your own books, on-demand.

Basford is now offering a licence to print option where you simply pay for what is printed.

This approach can save you considerable cost. Our competitively priced licensing option means you can leverage your own printing capabilities. By reducing the lead time, a more just-in-time approach can be used to reduce waste and over ordering. And of course you can save on freight costs.

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Importantly, you have flexibility to cope with late enrolments, short timeframes and even course cancellations by leaving resource production until there is certainty.

A Basford Licence to Print is an agreement between your organisation and Basford Systems. Actually this is not a new initiative from Basford, many customers have been doing this for years, but the feedback is that it works so well we have decided to extend the product to all customers, big and small.

The agreement has a nominated set of resources, for which an electronic copy (PDF) is provided.

- Your organisation agrees to keep the electronic copy secure and report all copies printed
- Basford then invoices for the copies produced
- The licence expires after a 12 month period from sign up.

4. Pricing (Licence to print)

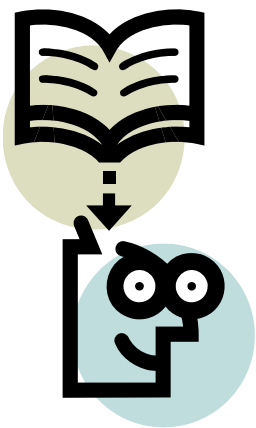
With the Basford licence to print you only pay for what you use and you may still recover costs from the end user.

Each copy produced is charged at a rate of \$5.50 including GST.

This is a massive saving over physical copies freighted to you.

There is also an annual charge of \$25 including GST per title to cover administration and setup.

So for example, if you choose three titles and printed 50 copies in total (can be a combination of titles) in one year, the total cost would be $3 \times \$25 + 50 \times \$5.50 = \$350$, which is only \$7.00 per copy.



5. How to order

View details and pricing for all books on our website:

www.basford.com.au

Contact us to order any of these great titles.

Phone 1800 700 157

Email info@basford.com.au